







Auro

# and Sustainable

**Making Gardening and** Agriculture Management more Intelligent, Affordable,

## Who are we

**AURO** was founded in 2024, based in Hong Kong. Our team was founded by scholars, alumni from The Hong Kong University of Science and Technology(HKUST) and industry partners. We are aiming to lead in environmental sustainability through the integration of spectral analysis, microfluidic, and intelligent irrigation technologies.

Our mission is to develop and commercialize biosensor and AI-driven solutions across various applications, including garden irrigation, soil analysis, and crop growth assessment.

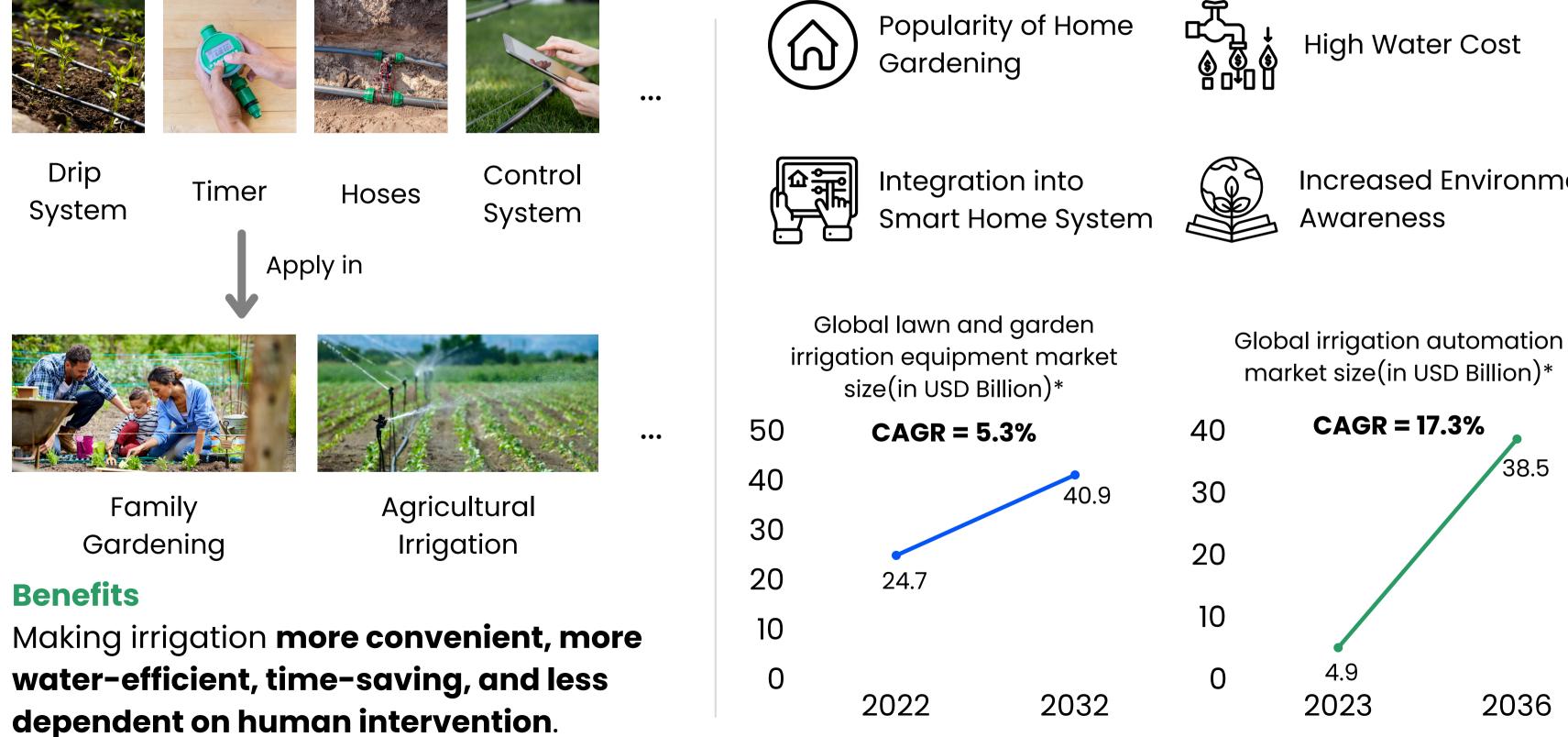




# Irrigation Automation Market Holds Significant Potential

## **Market Overview**

## **Growth Driver and Market Size**



\* According to data from Allied Market Research and Research Nester.

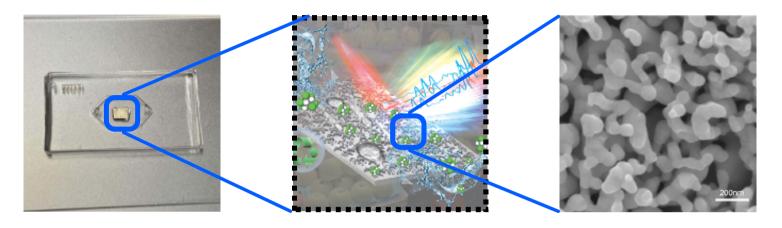




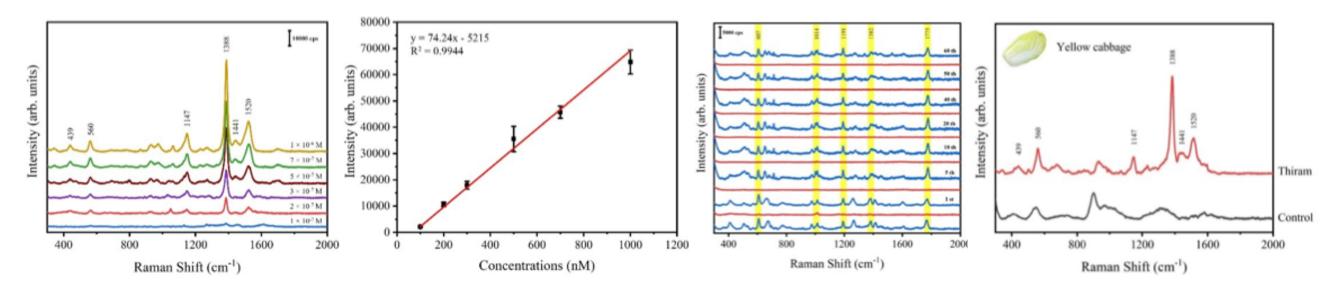
**Increased Environmental** 

# Our technology: application of substrate in spectral measurement

#### Our substrate for surface enhanced spectroscopy Uniform structure and stable background signal



## Application of the substrate for spectral measurement in agriculture field

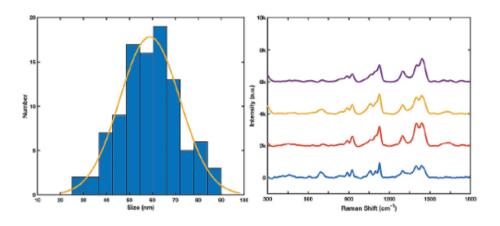


#### **Patents:**

- 1.SERS substrate preparation method based on nanoporous silver and SERS microfluidic chip. J Huang, W QIU. CN116990277A
- 2. Detection device for SERS microfluidic chip with multiple channels. H Zhu, J Huang. CN115096871B
- 3. Portable substance analysis based on computer vision, spectroscopy, and artificial intelligence.W Liu, R Zhao, H Li, J Huang. US Patent 10,664,716
- 4. Dual random phase optical encryption system without phase detection. Y Shi, J Zhang, T Li, Y Wang, Q Gao. CN201410654646.1

#### **Research papers:**

- Interfaces, invited submission.

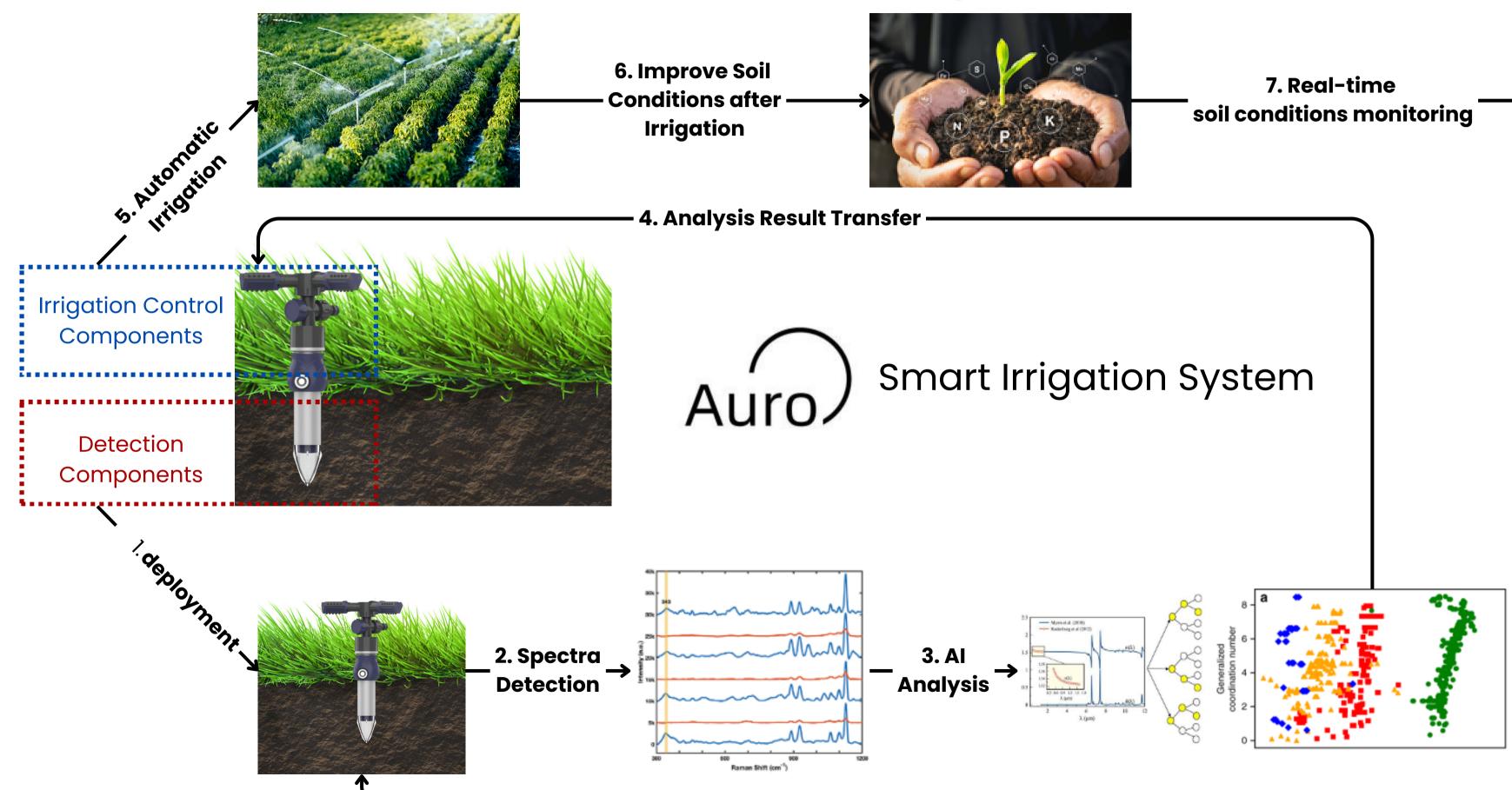


1.Chi, Huanyu, et al. "Highly reusable nanoporous silver sheet for sensitive SERS detection of pesticides." Analyst 145.15 (2020): 5158-5165.

2. Zhu, Hongni, et al. "Tunable lipid-coated nanoporous silver sheet for characterization of protein-membrane interactions by surface-enhanced Raman scattering (SERS)." Analytical and Bioanalytical Chemistry 415.16 (2023): 3243-3253.

3. Zhu, Hongni, et al. "Simple Preparation of Nanoporous Silver Sheets as Reusable SERS Substrates for Trace Analysis with Up to 60 Recycles." ACS Applied Materials &

## **Our solution: Auro Smart Irrigation Solution**



## Product advantages

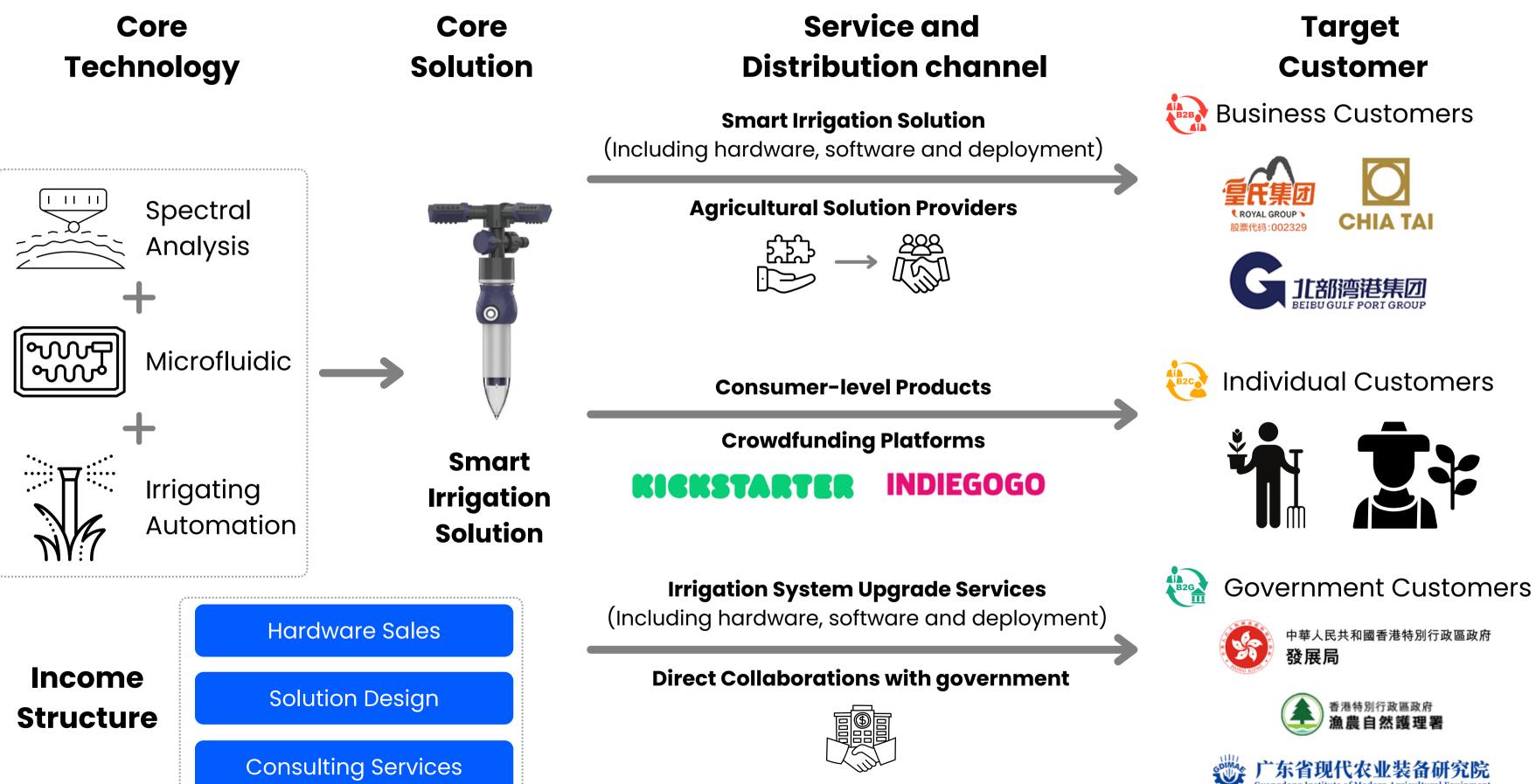
In comparison with mainstream irrigation solutions in market:

			Worse Performance	Comparable Performance	Better Performance	
		Manual Irrigation	Standard Control Valve	General Smart Control Valve	Next-Generation Smart Control	
Example		Traditional Tools (kettles, pipes)	RESTMO <sup>*</sup> RainPoint <sup>®</sup> More Than Water Saving	RAIN BIRD	Auro (Our Solution)	
Ranked in order of priority based on user functional needs, from highest to lowest	Environmental Monitoring	Not available	Not available	- Soil moisture - Rainfall - Weather	- Soil moisture - Rainfall - Weather - Soil type - Soil composition - Pest and diseases	
	Watering Effectiveness	Uncertain	General effectiveness	Good effectiveness	Excellent effectiveness	
	Al Watering Algorithm	Not available	Not available	Intelligent watering decisions	Intelligent watering decisions Highly Flexible	
	Scheduling Function	Not available	Fixed	Flexible		
	Water Consumption	Not quantifiable	High water consumption	Lower water consumption	Lowest water consumption	
	System Control	Poor experience	Poor experience	<b>Convenient experience</b>	Smart control experience	
	Installation Complexity	Low	High	Medium	Low	

# **Business model**

# Core

# Core



## **Our team**



## **Chief Scientific Officer (PIC) Prof. Jinqing HUANG**

#### Background

- PhD in Physical Chemistry, HKU
- Associate Professor, HKUST

#### Responsibility

- Development of spectral analysis method
- Development of surface enhanced substrate
- Lead scientific activities
- Design and decide research direction and plan



## **Chief Technology Officer** Dr. Xin DAI

#### Background

- PhD in Chemistry, HKUST
- More then 10 years experience in spectral analysis and portable device development

#### Responsibility

- Make research plan for product optimization
- Spectral detection improvement



#### **Research Officer Dr. Vince St. Dollente MESIAS**

#### Background

- PhD in Chemistry, HKUST
- Postdoctoral Fellow, **HKUST** Chemistry

#### Responsibility

- Spectral measurement
- Spectral test and analysis



#### **Director of Algorithm Development** Ms. Xiaoming ZHU

#### Background

- Toronto
- Master of Business Administration, Peking University

#### Responsibility

• Development of AI algorithm



## **Chief Executive Officer Mr. Jun ZHANG**

#### Background

- Master of Business Administration, Peking University
- Master in Optical Engineering, University of Chinese Academy of Sciences

#### Responsibility

- Company management
- Business development



• Bachelor in Computer Science, University of

#### **Marketing Manager** Mr. Nan SUN Background

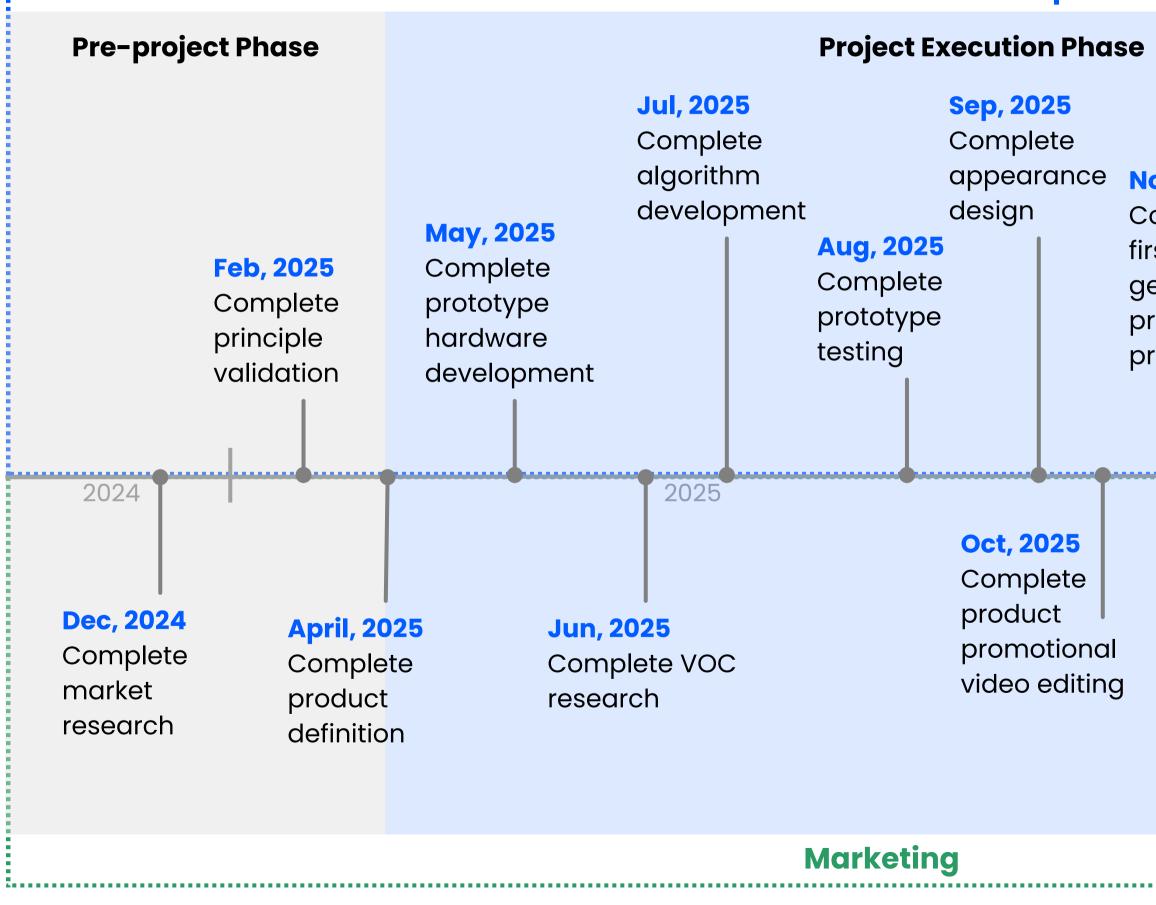
- Bachelor in International Economics and Trade, Nanjing University of Science and Technology
- More than 10 years experience in marketing management

#### Responsibility

- Marketing analysis
- Strategic planning

## Plans for the next 2 years

#### **Research and Product Development**



#### **Post-project Phase**

Nov, 2025 Complete firstgeneration product trial production

#### **March**, 2026 Complete small batch production of the firstgeneration product

#### **Jun, 2026** Start development of the secondgeneration product

#### 2026

**Jan, 2026** Showcase at least once at an industry exhibition

May, 2026 Begin industry collaboration with governments and enterprises

#### Feb, 2026

Start crowdfunding campaign for consumerlevel products

## **Business Canvas**

Key Partnerships	<ul> <li>Key Activities</li> <li>Hardware sales</li> </ul>	Value Propositio	ons	Customer Relationships	Customer Segments				
<ul> <li>Supply chain partners</li> <li>Crowdfunding service providers</li> </ul>	<ul> <li>Agriculture data analysis</li> <li>Smart griculture sustainable development research</li> </ul>	• Save water costs		<ul> <li>ToC &amp; ToB</li> <li>Social media</li> <li>(Community operations)</li> <li>Email Phone</li> <li>Sales team</li> </ul> ToG <ul> <li>Sales team</li> </ul>	<ul> <li>ToC <ul> <li>Families with courtyards</li> <li>Farmers</li> </ul> </li> <li>ToB <ul> <li>Farmers, agricultural companies</li> </ul> </li> </ul>				
<ul> <li>Malls and supermarkets channel providers</li> </ul>	Key Resources	<ul> <li>Boost plant health an growth</li> <li>ToG</li> </ul>	i nealth ana	Channels Channels	<ul> <li>Smart agricultural factories</li> <li>Smart agricultural hardware companies</li> </ul>				
• Smart hardware manufacturers	<ul> <li>R&amp;D resources and patents from HKUST</li> <li>Professional AI development and business operation team members</li> </ul>	<ul> <li>Drive sustainable development</li> <li>Lower public expenditures</li> </ul>		<ul> <li>Crowfunding</li> <li>Independent website</li> <li>Amazon</li> <li>ToB</li> <li>Agriculture hardware company partners</li> <li>ToG</li> <li>HK: Founding team</li> </ul>	<ul> <li>ToG</li> <li>Environmental protection departments</li> <li>Municipal departments,</li> <li>Government parks</li> </ul>				
				CN/US: local partners					
Cost Structure		10 UN	Revenue Streams						
Manpower and R&D expension	nses		Smart device sales						
R&D hardware equipment	t procurement expenses		<ul> <li>Smart agriculture construction solutions</li> </ul>						
Marketing expenses			<ul> <li>Smart agriculture and sustainable development consulting service</li> </ul>						







Auro

# Making Gardening and Agriculture Management more Intelligent, Affordable, and Sustainable

Feel Free to ask any questions!